# SAN JUAN

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ARTICLES: GENERAL COSTS TO BUY, SELL OR BUILD

# **REAL ESTATE FOR SALE:**

Level Entry Waterfront Condominium Renovated Classic Friday Harbor Home Picture Perfect Contemporary Farmhouse Incredible Views from this South-Facing Land Lot Water View Home Near Towm ~ and more ~





SAN JUAN ISLANDS, INC.

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YOUR INFORMATION SOURCE



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# **GENERAL COSTS TO BUY, SELL OR BUILD**

Cost of construction, selling and buying real estate in the islands has continued to increase based on the requirements to meet the current regulations, overall material, and service cost increases. One could say that it costs more and takes longer to comply with the various regulations that govern the real estate and related construction industries.

Based on the medium home price of \$775,000 during the last 12 months, a cash buyer will spend an average of \$19,375 in basic closing costs; that includes their half of escrow, title insurance for their lender, recording fees, 1% land bank tax, ½% affordable housing tax and home inspection fee, but it doesn't include the prorated taxes, insurance, homeowner's dues, loan closing costs or well water testing. If the buyer needs a loan, they will have monthly payments of \$4,046 based on a \$155,000 or 20% down payment, 5% interest and a 30-year loan. The monthly payment includes principal, interest, taxes, and insurance. The payments would be higher if there are HOA dues or have Mortgage Insurance if the down payment was less than 20%. Our real estate tax rate is \$8.03 per \$1,000 of assessment.

A buyer would need to make around \$97,000 annually or \$8,092 per month to qualify with a ratio of 50% to purchase a \$775,000 home ( $4,046 \times 2 = 8,092$  monthly income needed x 12 = \$97,000 annual income). This income requirement calculation is only based on the principal, interest, taxes, and Insurance and assumes this buyer has no reoccurring debit, such as charge cards, car loans, HOA dues or mortgage insurance. This is typically not the case. Even if you pay your charge cards in full each month, the underwriters will use a minimum payment amount in the calculation.

The San Juan County Annual Median Income is \$64,753 for a household.

The seller will spend on average \$65,750 based on the median home price. This does not include any repairs that may be necessary as part of the contract or the seller's prorated items; it is merely closing costs, septic inspection, and a tank pump.

In the current market a buyer can still purchase a home for less than the cost of new construction and in some cases, under the home's replacement costs, however this is changing. As we continue to have multiple offer situations with escalating prices, many of the properties are being bid up over market value/list price. However, market value is a moving target these days. The ability to purchase a home below the cost of new construction is diminishing as our housing inventory is being absorbed and the result is less selection. We are experiencing upward pressure on our prices and buyers are starting to seriously consider custom construction as a viable alternative. The advantage of custom construction is a buyer can have built the exact home they had in mind, and it will be ready for occupancy in about 18-35 months, more time may be needed if size and complexity are above average. This also assumes that the contractor selected does not have a waiting list, many are longer than 1 year, so that waiting period needs to be added to the range cited above. The design and architectural process typically takes 2-5 months, permits take 4-6 months, and the actual construction will take 12-24 months.

Below is a detailed list of typical rates and fees that as a REALTOR we note in the industry when we are managing a transaction from listing or selling a property through the closing. Most real estate transactions require several of these service providers during the contract period.

The list is not meant to be all inclusive nor relied upon; it is merely for general information purposes. In most cases, I provided the actual cost or the floor of the price range but have not included sales tax. As in the case of any project, you can always spend more money.

To continue reading and see details of costs please visit our website: **General Costs to Buy, Sell or Build** 

https://www.sanjuanislandslifestyle.com/blog



EXCEPTIONAL BUSINESS OPPORTUNITY \$2,950,000 - MLS #1910066



SPACIOUS CAPE SAN JUAN HOME \$1,180,000 - MLS #1892066





SUNNY 5 ACRE EQUESTRIAN ESTATE \$995,000 - MLS #1941271



EXPANSIVE WEST FACING ACREAGE \$489,000 - MLS #1910098



LEVEL ENTRY WATERFRONT CONDO \$840,000 - MLS #1939053



SERENE WATERFRONT ON GARRISON BAY \$1,500.000 - MLS #1787607



CHARMING HOME IN QUIET NEIGHBORHOOD \$475,000 - MLS #1908746



THRIVING LOCAL BUSINESS OPPORTUNITY \$875,000 - MLS #1808687

105 Spring Street / PO Box 100, Friday Harbor, Washington 98250



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RENOVATED CLASSIC FRIDAY HARBOR HOME Renovated classic Friday Harbor home, with gorgeous all-new kitchen, new flooring and paint throughout, updated bathrooms, on a large, over 1/3 acre, lot. Newly remodeled by local contractor, with craftsman character intact. Propane fireplace surrounded by up, additional bedroom and flex space downstairs plus fresh 3/4 and 1/2 bath as well. Bright and clean home with built-in cabinets.

### \$549.000

\$1.549.000

MLS #1964148



PICTURE PERFECT CONTEMPORARY FARMHOUSE

Picture perfect like-new contemporary farmhouse on 10+ sunny acres with private stocked pond with dock. Home is nestled into south-facing slope, surrounded by gorgeous English gardens, custom rock wall, and fenced vegetable garden and potting shed. built in bookshelves anchors the living room. 2 bdrms and full bath Custom-designed home with clean, classic styling, including fir plank floors, white cabinetry and subway tiles, concrete countertops, high ceilings, and cozy woodstove. Main floor master.



CHARMING HOME WITH STUNNING YARD AND GARDENS bath, and some harbor views (fireworks!). Newer home!

MLS #1956034



Charming home with stunning yard and gardens, easy walk to Sublime Northwest contemporary waterfront home looks towards Spacious sun-filled home, with 3+ bdrms and 3 baths, 2411 sf, schools and town, on quiet culdesac. Main floor features laminate Orcas Island and islands beyond and is privately located at the on shy 3 acres, with pastoral valley and distant mountain views. plank flooring, entry hall, bright living room, kitchen with roomy lend of the road. Soaring wood-beamed ceilings and expansive lend floor features island cook's kitchen with bar, dining and living dining area and doors to covered porch, plus powder room and windows make for a light and open home, perfect for island with fireplace and soaring ceilings, all bathed in sunlight from laundry area. Attached 1+ car, currently used as office space (high | lifestyles. Open kitchen and wet bar for gracious entertaining, speed fiber internet). 3 bdrms up including primary with ensuite | and 1655 st of easy-care composite decks to enjoy the stunning | perfect for entertaining! Two bdrms plus full bath on main floor views from inside of out. Work remotely with connected fiber optic. as well. Lower level has separate entrance, fireplace; full bath.





NORTHWEST CONTEMPORARY WATERFRONT HOME SUNNY AND SPACIOUS 3 BDRM 3 BATH HOME ON ACREAGE

\$699.000

MLS #1915124

\$899.000

\$1,450,000

MLS #1959127



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SPECTACULAR WATER AND MOUNTAIN VIEWS

\$1.615.000

\$1,700,000

MLS #1956466



GULL COVE FILTERED WATER VIEW HOME Spectacular 270 degree water and mountain views from this Gull Cove filtered water view home. Custom 2480 SF craftsman stunning island retreat. Custom 1080 SF 1 bedroom, 1.75 bath carriage house with high end finishes. Wonderful open floor plan offers views in all directions. Enjoy sunrises and sunsets. Dramatic offers views in all directions. Enjoy sunrises and sunsets. Dramatic floor to ceiling stone fireplace in great room, vaulted ceiling, wood decks, Beautiful fit and finish with bamboo hardwood floors, T&G floors, loft primary bedroom with office alcove and balcony. French Cedar vaulted ceilings, radiant heat and granite. Built in 1996 by a doors open onto 1200+ SF of decks. Terraced landscape w/ firepit. I local respected architect and builder. Nice sunny lot with 1.64 ac.

MLS #1942220

MLS #1933760



INCREDIBLE VIEWS FROM THIS SOUTH-FACING LAND LOT Spectacular views, with full sunsets and bathed in sun, this Spectacular vistas from this south-facing custom timber-frame Exceptional business opportunity with 36 years of history providing southwest facing acreage homesite is comprised of 10+ acres, Whome. Overlooking Griffin Bay, Olympics, and beyond. Enter year-round services to Friday Harbor and the entire County. that was part of an iconic island homestead. Offering sweeping 🔢 the courtyard into end of road retreat. The light-filled great room 🔢 Harbor Rental and Saw Shop is a well-known successful essential 180 \* views of Olympics, Mt Dallas, Straits, and San Juan Valley. and open floor plan offer forever views. High-end detail and business. The sale includes the rental, repair and retail business Near town, with easy access off a paved road. High production loconstruction, with extensive use of wood and natural stone. with a County wide customer base and training for the buyer. The well with pumphouse is hooked up. Graveled driveway leads to Large primary bedroom, bath cozy den. 1361 SF. Detached 416 real estate includes; the primary building which has the show room large graveled and cleared building site, with 50 AMP power.

MLS #1928696



SPECTACULAR VISTAS FROM SOUTH-FACING HOME SF second bedroom/apartment offers privacy for your guests.



EXCEPTIONAL BUSINESS OPPORTUNITY IN FRIDAY HARBOR with retail, equipment rental and repair workshop, 4 leveled lots.

\$799.000

MLS #1939280

\$2,950,000

\$1,195,000



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ERFRONT HOME & SHARED DOCK

Rare south-facing waterfront home with a shared deepwater dock with a 24' float and a mooring buoy. Enjoy beautiful views of Griffin Bay, the Strait and the Olympic Mtns. 1418 sf with 2 bed/3 bath, sunny living room featuring bay views and a rock surround fireplace w/electric blower, and a main floor master. Large decks overlooking the water with partial wind screening and a hot tub. Metal roof. 452 sf office/studio with spectacular view and 3/4 bath over detached garage. Low maintenance landscaping, apple trees, and a fire pit near the water's edge. Close to town. MLS #1922220 / \$1,550,000



### HOME NEAR TOWN

Bright and sunny west-facing home with territorial views of the beautiful SJĆ Land Bank property. Extensive remodel throughout just completed. 1616 sf, 3 bed/2 bath, large great room with vaulted ceiling and wood stove, new exterior paint in 2020, new roof in 2019, a 4-car garage (782 sf), a garage/shop/storage (928 sf) wired throughout with 220v, just over an acre, and close to town. MLS #1922375 / \$845,000



WATER VIEW HOME ON ACREAGE

An incredible Northwest Contemporary home with approx. 3975 sf, 3 bed/3.5 bath, featuring breathtaking views across San Juan Channel to multiple islands, channels, and bays, as well as Mt. Baker and much of the Cascade Range, a home theater, new and extensive decking, recently painted, many new windows, and massive basement storage. On approx. 4.48 acres, enjoy a quiet setting away from roads, delightful walking paths throughout the property, and a large bricked circular driveway.

### MLS #1913615 / \$2,995,000



### WATER VIEW ACREAGE

Spectacular views across masses of water to many islands, plus big views of Mt Baker, on approx. 6.4 acres, including half interest in a well, a 4-bedroom septic permit, utilities close to the building site, a portion of a beautiful pond, and level wooded and steep ground. The ideal building scenario is a garage/shop with an elevator leading to a second story that accesses the moss covered peak. The property is adjacent to 1200 acres of privately held property that has historically allowed people to hike and ride horses on old logging roads leading to and waterfront park with about 4000 feet of shoreline. around the Briggs Lake water shed for Roche Harbor. MLS #1959446 / \$895.000 MLS #1959918 / \$895,000



### WATER VIEW HOME NEAR TOWN

South-facing water view home with amazing views over Griffin Bay to the Olympic Mts, approx. 2500 sf, 2 bed/3 bath, an office, a large mezzanine with sink, counter and cabinets, and a detached shop/garage with a storage loft. The low offering price reflects the need for substantial improvements including replacement of the deck, half of the roofing, updates to the kitchen and bathrooms, replacement of floor coverings, painting, etc. It is a fantastic location with just a .37 mile walk to the beach of a 70-acre



### **BEAUTIFUL FARM**

An exceptionally rare opportunity to own a real 39acre farm in 2 parcels including a wonderful old-world farmhouse, a magnificent barn with many attributes including a previously approved milk station, 6 horse stalls, animal washing station with hot and cold water, living area with a kitchen for ranch hands to have meals from, shop, huge hay loft, and large office. There is a very nice 1 bed/1 bath cabin, a large pond for swimming or other recreation, a large greenhouse, chicken coop, fenced pastures, and some wooded areas.

### MLS #1950257 / \$2.250.000

## The 2022 San Juan Islands Real Estate Showcase + Island Living Magazine is finally here!

Here is a sneak peek of the content inside! This year we are featuring lots of San Juan County community information in our Lifestyle and Activities sections! Stop by our Coldwell Banker San Juan Islands, Inc. Friday Harbor Office (105 Spring Steet, Friday Harbor, WA 98250) or our Roche Harbor office (Roche Harbor Resort) to pick up a copy! Find our digital version of the showcase on our website - www.sanjuanislands.com - About Us - Marketing Campaigns - Property Showcase & Island Living Publication - OR Click on any of the photos below to be transferred to our website!



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